



Minnewaska Lodge

October 10, 2001

Mr. Rick Alfandre A.I.A.
Alfandre Associates
11 North Chestnut Street
New Paltz, NY 12561

Dear Rick:

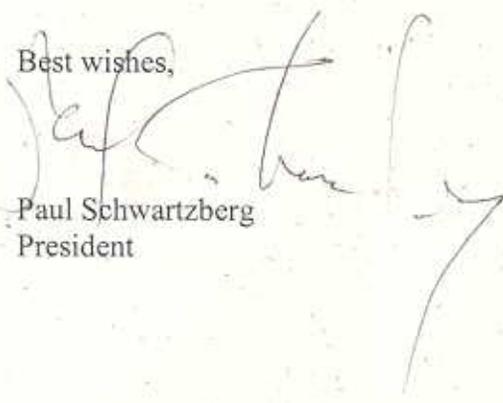
I am writing to express my deep appreciation for your efforts in designing Minnewaska Lodge: it is an extraordinary building that perfectly harmonizes with its beautiful and sensitive natural environment. You and your staff were a delight to work with and the project was a true collaboration. We especially appreciated how you helped us achieve a shared vision without seeking to impose any unwanted ideas.

As a commercial project, we confronted the added challenge of completing design and construction within a very tight time frame and budget – without compromising on quality. As design and construction evolved we were delighted that the building's quality and finishing details exceeded our own rather high expectations and equaled or surpassed other lodging properties in the area with room rates far higher than our projections. Indeed, the quality of the design and construction has provided us with increased flexibility in setting our rate structure.

We especially appreciated that, despite the project's complexity and many design challenges, it was completed on time and under budget.

Once again thank you for all your work and I look forward to working together on other projects.

Best wishes,



Paul Schwartzberg
President